

Do you want the benefits of an offshore solution, without the risks?



Offshore and Onshore (Hybrid) Development Solutions

COMMON OFFSHORE PROBLEMS	CEREMITY ADVANTAGE	OUR VALUE TO CUSTOMER
 <p>COMMUNICATION GAPS</p> <ul style="list-style-type: none"> • Project delays • Starting and stopping • Time zone challenges • Culture challenges • High attrition 	<p>CEREMITY PROJECT LEAD</p> <ul style="list-style-type: none"> • Dedicated Lead oversees the team • Lead disseminates information preventing starting and stopping • Lead manages time zones and cultural challenges • Low attrition • Knowledge transfer process 	<p>STREAMLINED COMMUNICATION</p> <ul style="list-style-type: none"> • Customer is not dealing with multiple contacts, but still has access to the entire team • Project stays on time and without surprises throughout the process • Attrition impact is minimized keeping project on pace
 <p>QUALITY ISSUES</p> <ul style="list-style-type: none"> • Poor quality of code • Lack of ongoing support • Quality hampered by attrition 	<p>SUSTAINED QUALITY</p> <ul style="list-style-type: none"> • Lead completes consistent code review • Lead often understands your industry • Lead always understands the business requirements, and best software development practices • Mix of U.S. team and offshore support is readily available • Ceremity team often meets with customer onsite for project kick off • Customers often visit the offshore team • Team located in Central Europe • Always doing the right thing and a great job is in our DNA 	<p>PRODUCT THAT DELIVERS</p> <ul style="list-style-type: none"> • High quality deliverables • Peace of mind that proper support will continue after project delivery • Customers able to take advantage of both having a local team and a remote team
 <p>DELAYED TIME</p> <ul style="list-style-type: none"> • More rework due to requirements being lost in communication • Each phase of project not properly planned out • Under delivery on quality of resources stagnates optimal development • Time drain on your customer's internal team 	<p>TIME EFFICIENCY</p> <ul style="list-style-type: none"> • Ceremity screening process ensures only top developers are hired • Customers gets a developer who matches their specific needs • Discovery questions ensure proper developer match and reasonable timelines • Lead ensures time with your internal team is streamlined and efficient 	<p>MAXIMIZED DELIVERY</p> <ul style="list-style-type: none"> • Customer has the right team that is updating progress each step of the way • Less rework, frustration, internal team effort, needless communication, and lower product lifetime cost
 <p>SCOPE</p> <ul style="list-style-type: none"> • Project gets outside of agreed upon scope and hit with unexpected cost 	<p>SCOPE</p> <ul style="list-style-type: none"> • Defined discovery process outlines exact work that will be completed • Project Leads focus on minimal viable product and a phased approach 	<p>SCOPE</p> <ul style="list-style-type: none"> • Deliverable matches what you signed up for and stays within cost parameters
 <p>CAPACITY</p> <ul style="list-style-type: none"> • Offshore partner may not have each level of expertise and diversity of what customer needs 	<p>CAPACITY</p> <ul style="list-style-type: none"> • The Ceremity team is fully developed and staffed with all levels of expertise and exemplary talent • Robust partnerships attracting the best talent from Central Europe to grow the team if need to 	<p>CAPACITY</p> <ul style="list-style-type: none"> • Company gets the right developer you need for each segment of the project